




PUBLIC HEALTH
ALWAYS WORKING FOR A SAFER AND
HEALTHIER WASHINGTON

SAMHSA Grantee Meeting 2009
Suicide Prevention – Business Practices
That Support Local Programs




Negotiating Terms of a Contract

- Link to goals of application/grant
- Be specific and clear – have outcomes, not just outputs
- Make useful for both parties to find success
- Dates for “deliverables” – throughout project
- Cost tied to deliverables – issue in WA


Statement of Work - Example

- Sample of statement of work
- Tied to overall grant goals for Washington
- Links to evaluation
- Addresses sustainability
- Deliverables and due dates






Communication is Critical

- Multiple ways – in-person, phone, email – don’t rely on just one way
- Listen, explore, be clear about what you want and what is expected
- Find ways to explain things easily
- Meet often


Staff Changes = Change in Momentum

- Staff changes either at state agency or local program
- Documentation is critical – a written history
- Leadership at both organizations need to be “in the know” about project, accomplishments
- Deal with issues – example of what one person did may not be next persons skill or passion

Best Practices and Evaluation

- How to allow for local creativity and ownership when best practices are required
- If creativity is warranted, have help through Evaluator to evaluate and link to best practices





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